

Office 2,3,4 & 7  
Bedwas House  
Bedwas House Ind Estate  
Caerphilly  
CF83 8GF

Steve Edwards  
Abertillery & Llanhilleth Community Council  
Mitre Street  
Abertillery  
NP13 1AE

Contact Tel: 01495 217323

Quotation Prepared For: ALCC – Steve Edwards

Dear Steve,

Firstly, thank you for taking the time to meet with me.

Following our conversation, I am happy to provide you with the following proposal to upgrade your current print setup.

This proposal will detail how we hope to upgrade the devices to equipment that is more suited.

I will personally oversee the upgrade to ensure the process is smooth and pain free.

Should you have any questions or queries regarding the solution, please do not hesitate to contact me

Kind Regards

Nathan Woodhouse



Nathan Woodhouse

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## Our Solution

Based on the Requirements of Ivor Thomas Funerals Limited, I would like to offer the following solution:

Supply, Install & Maintain 1 x A3 Colour multifunction device



### Device Specification

- 25 pages per minute Colour/Mono printing
- Automatic Double Siding
- Automatic Document Feeder
- Upto 100 pages per minute Scanning
- Scan to Email, SMB, USB, Box, FTP, TWAIN.
- Print direct from, USB, Windows, IOS, Android
- User Codes
- Secure Printing
- Document Storage
- **1200 x 1200 x 8 dpi HD Print Quality**
- 52gsm – 300gsm Paper weights
- A6 – A3 paper sizes
- Automated Meter readings and Toner alerts

## Pricing

### What's Included

- ✓ Project Management
- ✓ Personalised Configuration
- ✓ Training
- ✓ Software and Feature Updates
- ✓ Online help videos with 24/7 access
- ✓ Fully managed support
- ✓ Local Engineers
- ✓ Parts & Servicing
- ✓ Toner
- ✓ Installation
- ✓ Automatic Toner Ordering
- ✓ **NO ADDITIONAL COSTS**



The proposed solution has the following costs:

<u>Item</u>	<u>QTY</u>
ASCARI Managed Solution	1
Delivery, Installation & Training	1
90,000 mono pages & 14,000 colour pages	
No Additional Charges – No Min Bill	

<b><u>Cost per colour page – Over Included allowance</u></b>	£0.03
<b><u>Cost per mono page - Over Included allowance</u></b>	£0.003

<b><u>Monthly Lease Cost</u></b>	£52.46
<b><u>Option Upgrade Term</u></b>	3 Years
<b><u>Contract Term</u></b>	5 Years

Images used for illustration purposes only and may not represent your specific devices specification. Quote is based on information provided and does not include settlement of existing agreements unless stated above.

## After Sale Care

Ascari Office Ltd a Local company who, with over 50 years' experience in the industry, focus on providing our customers with a service level that we'd want to experience ourselves.

Through our customer partner programme, our customers are more than a number or a monthly invoice value. We work closely with our customers to ensure that together your business is running as efficiently and effectively as possible.

What you get:

1. All consumables, Parts and calls outs.
2. 92% of faults fixed 1<sup>st</sup> time.
3. average resolution time is **less than 60 Minutes.**
4. Dedicated Local account manager
5. locally based Support Help Desk.
6. Manufacturer qualified engineers.
7. Remote monitoring
8. Online call logging and incident management.
9. Full Training on how to make your solution work for you.

